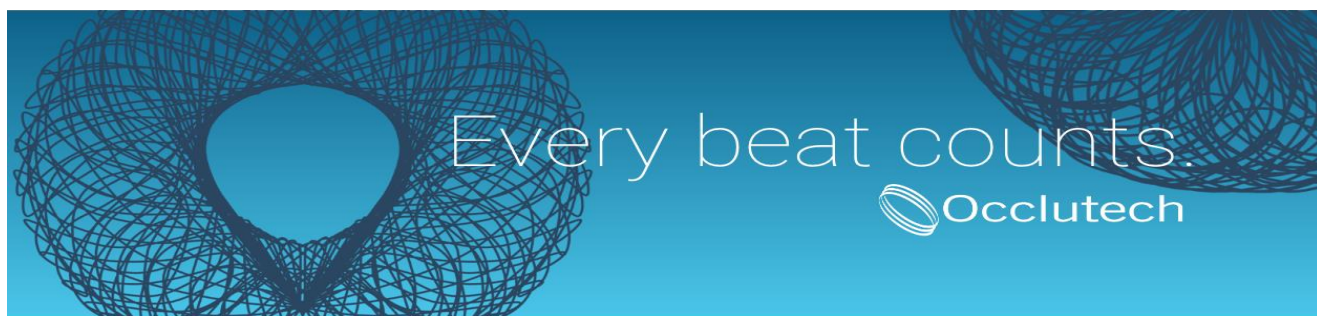




Field Clinical Specialist (m/w/d)

Location: In the designated area in East (around Magdeburg) or South (Erlangen)

Work model: Remote position in full time (40 hours)

About the position

Our team is dedicated to helping our customers save and improve patients' lives with innovative, high-quality products. As part of our expansion in Germany, we are looking for a Field Clinical Specialist to join our ambitious Sales team. Reporting to the Director Sales DACH, you will be responsible for your designated region within Germany. In this role, you will support our mission by providing clinical expertise, training, and market development to ensure the best possible patient outcomes.

Your work will focus on

- **Clinical Support & Training** – Provide hands-on procedure support and train healthcare professionals on Occlutech devices.
- **Education & Market Development** – Conduct trainings, seminars, and hospital in-services while representing Occlutech at external events.
- **New Product Launches** – Support trials, collect data, and collaborate with Key Opinion Leaders (KOLs) for market introduction.
- **Inventory & Logistics Management** – Ensure product availability, manage consignment stock, and prevent expiry.
- **Compliance & Reporting** – Adhere to company policies, regulatory requirements, and provide market intelligence.
- **Collaboration & Sales Support** – Work closely with sales teams to identify opportunities and contribute to achieving targets.
- **Customer & Clinical Liaison** – Act as a bridge between hospitals, sales, and clinical teams, supporting studies and handling product complaints.

The ideal candidate would have

- Degree in sciences (preferred).
- Strong knowledge of the hospital environment, particularly interventional cardiology.
- 2+ years of clinical experience in the medical device or related industry.
- Valid driver's license and Ability to travel approximately 50%
- Fluent in English (verbal & written).
- Strong clinical competencies and a solution-oriented mindset.
- Excellent communication and team working skills
- Strong motivation to continuous learning

Our benefits

- A secure job in the medical device industry in a family-friendly working environment
- Competitive compensation package
- An interesting work scope in a growing international company
- Comprehensive onboarding and training plan in the first 6 months
- Good work-life balance through 30 days of vacation, flexible working hours and hybrid, family-friendly working time models
- Employer-financed retirement insurance
- Team building, employee and company events

Ready to apply?

We look forward to receiving your application (cover letter and CV to bewerbung@occlutech.com)

Only applications in English will be evaluated.

About Occlutech

Occlutech is a leading specialist provider of minimally invasive cardiac devices, with a mission to improve the quality of life for people with heart conditions. Since 2003, Occlutech has developed, produced, and commercialized first-class, minimally invasive, cardiac implants for Congenital Heart Disease, Stroke Prevention, and Heart Failure, all with the mission to improve patients' lives and address unmet medical needs. The devices are sold to hospitals and clinics in over 80 countries and used by physicians in implantation procedures. Occlutech employs around 330 people and has manufacturing and R&D facilities in Germany and Türkiye, a global finance and distribution hub located in Helsingborg, Sweden, as well as clinical operations in Minneapolis, U.S.

Contact

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