



## Field Clinical Specialist (m/w/d)

**Location:** In a designated area within Germany (East, North, South)

**Work model:** Remote position in full time (40 hours)

### About the position

Our team is dedicated to helping our customers save and improve patients' lives with innovative, high-quality products. As part of our expansion in Germany, we are looking for three Field Clinical Specialists to join our ambitious Sales team. Reporting to the Director Sales DACH, each specialist will be responsible for their designated region within Germany, depending on location. In this role, you will support our mission by providing clinical expertise, training, and market development to ensure the best possible patient outcomes.

### Your work will focus on

- **Clinical Support & Training** – Provide hands-on procedure support and train healthcare professionals on Occlutech devices.
- **Education & Market Development** – Conduct trainings, seminars, and hospital in-services while representing Occlutech at external events.
- **New Product Launches** – Support trials, collect data, and collaborate with Key Opinion Leaders (KOLs) for market introduction.
- **Inventory & Logistics Management** – Ensure product availability, manage consignment stock, and prevent expiry.
- **Compliance & Reporting** – Adhere to company policies, regulatory requirements, and provide market intelligence.
- **Collaboration & Sales Support** – Work closely with sales teams to identify opportunities and contribute to achieving targets.
- **Customer & Clinical Liaison** – Act as a bridge between hospitals, sales, and clinical teams, supporting studies and handling product complaints.

### The ideal candidate would have

- Degree in sciences (preferred).
- Strong knowledge of the hospital environment, particularly interventional cardiology.
- 2+ years of clinical experience in the medical device or related industry.
- Valid driver's license and Ability to travel approximately 50%
- Fluent in English (verbal & written).
- Strong clinical competencies and a solution-oriented mindset.
- Excellent communication and team working skills
- Strong motivation to continuous learning

## Our benefits

- A secure job in the medical device industry in a family-friendly working environment
- Competitive compensation package
- An interesting work scope in a growing international company
- Comprehensive onboarding and training plan in the first 6 months
- Companywide Mentoring program
- Good work-life balance through 30 days of vacation, flexible working hours and hybrid, family-friendly working time models
- Employer-financed retirement insurance
- Team building, employee and company events

## Ready to apply?

We look forward to receiving your application (cover letter and CV to [bewerbung@occlutech.com](mailto:bewerbung@occlutech.com))

Only applications in English will be evaluated.

## About Occlutech

Occlutech is a leading specialist provider of minimally invasive cardiac devices, with a mission to improve the quality of life for people with heart conditions. The vision is to become a global leading specialist provider in cardiac devices, addressing congenital heart defects, stroke prevention, and heart failure. Occlutech has a broad and proven portfolio, based on proprietary technology, and over 200 patents with more than 190,000 products sold. The company markets and sells its products in over 80 countries and has around 330 employees.

## Contact

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