



Product Manager (m/w/d)

Location: Jena, Germany or in Helsingborg, Sweden

Work model: Full time (40 hours)

About the position

Our team is always focusing on helping our customers save and improve patient's lives with innovative and highest quality products and we are currently looking for a Product Manager (m/w/d) to join our ambitious team at our site office in Jena, Germany or at our office in Helsingborg, Sweden.

In this specific role you will work within the Marketing Business Development team and develop a business plan in line with the overall direction, resources, competitors, markets and customer needs of Occlutech.

Your work will focus on

- Execute marketing strategies and tactics to ensure products in the assigned portfolio achieve revenue and operating profits targets
- Follow up on sales targets with the sales organization and support the sales teams in their efforts
- Communicate product updates and availability, competitive activity, sales positioning, best practices, and new product development updates
- Work with Marketing team to ensure effective product positioning at trade shows and congresses.
- Perform customer in-services on assigned products
- Participate in field visits to end users
- Align and secure product development

The ideal candidate would have

- Master's degree in business economics, Medical profession or Biomedical engineering
- 2-3 years' professional experience in medical device (preferably interventional cardiology)
- Excellent English skills both spoken & written
- Ability to travel approximately 40%; domestic and international
- Excellent communication and team working skills
- Strong motivation to continuous learning

Our benefits

- A secure job in the medical device industry in a family-friendly working environment
- An interesting work scope in a growing international company
- Comprehensive onboarding and training plan in the first 6 months
- Companywide Mentoring program
- Good work-life balance through 30 days of vacation, flexible working hours and hybrid, family-friendly working time models
- Employer-financed retirement insurance
- Team building, employee and company events
- Healthy work culture with a fruit basket, tea, water and coffee as well as regular team sporting events

Ready to apply?

We look forward to receiving your application (cover letter and CV to hr@occlutech.com)

Only applications in English will be evaluated.

About Occlutech

Occlutech is a leading specialist provider of minimally invasive cardiac devices, with a mission to improve the quality of life for people with heart conditions. The vision is to become a global leading specialist provider in cardiac devices, addressing congenital heart defects, stroke prevention, and heart failure. Occlutech has a broad and proven portfolio, based on proprietary technology, and over 200 patents with more than 190,000 products sold. The company markets and sells its products in over 80 countries and has around 330 employees.

Contact

Occlutech Career Team

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www.occlutech.com

